



<https://essoproperties.com/job/4267/>

Head of Sales

Description

The Head of Sales leads the sales department, develops strategies to drive revenue growth, sets targets, and mentors the sales team to achieve company objectives.

Qualifications

Bachelor's degree in Business Administration, Marketing, or related field (MBA is an advantage).

5+ years in sales leadership roles.

Proven track record of meeting and exceeding sales targets.

Strong leadership, negotiation, and analytical skills.

Excellent knowledge of market trends and strategies.

Hiring organization

Esso

Employment Type

Full-time

Job Location

Lagos

Working Hours

9 – 5

Date posted

September 12, 2025