

https://essoproperties.com/job/4267/

## Head of Sales

## Description

The Head of Sales leads the sales department, develops strategies to drive revenue growth, sets targets, and mentors the sales team to achieve company objectives.

## Qualifications

Bachelor's degree in Business Administration, Marketing, or related field (MBA is an advantage).

5+ years in sales leadership roles.

Proven track record of meeting and exceeding sales targets.

Strong leadership, negotiation, and analytical skills.

Excellent knowledge of market trends and strategies.

Hiring organization

Esso

**Employment Type** 

Full-time

**Job Location** 

Lagos

**Working Hours** 

9 – 5

**Date posted** 

September 12, 2025